Book Information Sheet

Prints Publications Pvt. Ltd.

How to Win Friends and Influence People

Author: Dale Carnegie

Publisher: Prints Publications Pvt Ltd

Product Specification

Publisher	Prints Publications Pvt Ltd
ISBN-13	9789394791305
Binding	paper_back
Number of Pages	216
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Availability	1

Price

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About the Author

Dale Carnegie

An American writer, lecturer and the developer of famous courses in self-improvement, salesmanship, corporate training, public speaking and interpersonal skills, Dale Carnegie was born in 1888 in Maryville, Missouri. Public Speaking: A Practical Course for Business Men (1926) was the first collection of Carnegie's writings. It was later entitled Public Speaking and Influencing Men in Business (1932). How to Win Friends and Influence People, when published by Simon and Schuster in 1936, became an instant bestseller. How to Stop Worrying and Start Living (1948) introduces the fundamental facts that one must know about worry and provides the perfect way to conquer it. How to Enjoy Your Life and Your Job is a collection of selected chapters from How to Win Friends and Influence People and How to Stop Worrying and Start Living with ways to bring peace and happiness in life and achieve a work-life balance, this book will make one reassess their approach to life, people and their job. Carnegie served in the U.S. Army during the First World War in 1931, his first marriage ended in divorce and in 1944, he married Dorothy Price Vanderpool. Carnegie died in 1955 aged sixty-six at his home in Forest Hills, New York and was buried in the Belton, Cass County, Missouri, Cemetery.

Product Description

How to Win Friends and Influence People by bestselling author Dale Carnegie gives you time-tested advice and simple techniques on how to deal with people, understand them and get along with them. This book tells you how to? Improve your conversation skills? Avoid

arguments and win people over? Make friends easily? Become a people person a phenomenal success that has sold millions of copies worldwide, this book will change the way you approach relationships and better equip you to handle life’s situations.